

Invitation to Nordic cooperation on emission-free delivery of goods and service

About the project

The Nordic Council of Ministers has initiated a Nordic market dialogue. Difi and the National Supplier Development Program have experience with innovative procurement and have been commissioned by the Nordic Council of Ministers to lead the work. Large cities and municipalities in the Nordic countries are invited to collaborate on a Nordic market dialogue for emission-free delivery of goods and services. The aim of the project is to enable the clients to carry out their own market dialogues. The Nordic market dialogue is executed by:

- Identifying and agreeing on common needs and challenges for the market
- Having a dialogue with companies, entrepreneurs, research communities, experts on how this can best be solved and facilitate innovation cooperation.

The dialogue establishes the basis for joint and / or individual acquisitions that contribute to a green transition in the Nordic countries.

Why participate and what's in it for you?

This project will give you and your organisation:

- **Increased expertise and knowledge** about innovative procurement and emission-free delivery of goods and services.
- **Reduced costs:** In a joint dialogue, we divide the workload and resources by doing the job together. At the same time, market prices and purchases will be more affordable when several public companies are behind the acquisition (s).
- **Better solutions:** When several public companies “flex their purchasing muscle” together, suppliers will be more willing to offer better and innovative solutions. This contributes to increasing the competitiveness of Nordic suppliers.
- **Greening:** This project will help you and your business achieve your environmental goals. In this project, public procurement is used to cut emissions from the transport sector.
- **Nordic network:** You and your business gain experience and knowledge of how Nordic cities and municipalities can collaborate on procurement.
- You and your business contribute to increased Nordic cooperation and a green transition in the Nordic countries and take social responsibility by participating in the project.
- **Support, advice and follow-up** in the process of innovative procurement.
- **An opportunity for contributing to reaching the UN Sustainability Goal 12:** Ensure responsible consumption and production, and particularly goal number 12.7 Promote public procurement that are sustainable, in accordance with national policies and priorities.

How? And how much work is required of me?

The project participants will initiate a common challenge to the market and participate in the Nordic market dialogue in the spring of 2020. Through needs analysis and workshops, the participants and the project group will discuss the needs, development, procurement and form of the market dialogue. This will also depend on available financing and risk relief.

Important dates for participation:

24.10.2019 Gathering with big cities and municipalities looking to participate , Oslo

03.12.2019 Needs workshop 1, TBD

15.01.2020 Needs workshop 2, TBD

26.03.2020 Market dialogue meeting 1, TBD (bestillerdialog)

23.4.2020 Market dialogue meeting 2 if necessary, TBD (bestillerdialog)

What is required to participate?

We would like to form a group of 6-12 large and small municipalities in total from the Nordic countries, with a municipality leading the project. This is a large enough group to "flex the purchasing muscle", and a small enough group to move forward fast. The National Supplier Development Program and Difi are responsible for project management responsibility and responsibility for the execution of the market dialogue. If you and your business want to participate, this is necessary:

- Management involvement
- Need and desire to market and procure solution
- Interdisciplinary participation from subjects, management and procurement on the important dates
- Time and resources to follow the project and anchor the project internally
- One of the project participants from each company will be responsible for their activities, and should follow the project at least 20% until June 2020. The project participant must anchor the project in their own business, in addition to participating in needs mapping and meetings in the project, read through information that is coming from the project team, and contribute to the project.
- Expertise and knowledge of the field, procurement, innovation
- Cover own costs related to project participation, travel and stay. If this prevents participation, contact Christine.Kihl@difi.no and ask for assistance.

Do you want to participate? Contact the contact person in your country where you respond to the requirements above. If you do not want to participate but want to receive information about the project, you can [register on the stakeholder list here](#). You will then receive information about the project via email. [You can also follow the project website here](#).

Who's participating?

- Difi (Norway); Christine.Kihl@difi.no
- The National Program for Supplier Development (Norway); idaskaaret.laustsen@nho.no lead the work and receive questions about the project.

The steering group is the Nordic Working Group on Circular Economics (NCE). The project group:

- Motiva (Finland), contact person: isa-maria.bergman@motiva.fi
- The contracting authority (Sweden), contact person: johanna.enberg@uhmynd.se
- Danish Environmental Protection Agency (Denmark), contact person: jenno@mst.dk.

How does this fit into climate and environmental contexts?

A calculation made by Difi on the basis of the report obtained by Asplan Viak estimates that total emissions from goods and services to the public are in the market of 2 million tonnes of CO₂ equivalents in Norway in total, or approx. 4 - 5% of the total emissions in Norway. The corresponding share may also be valid for the other Nordic countries, and the sector therefore represents a large proportion of the total CO₂ emissions.